

MICHAEL EVANS

Intellectual Property and Information Technology



After graduating from Cambridge in French, Spanish and Portuguese, Michael had a 15-year career in publishing and television before qualifying as a solicitor in 1999. He worked for several well-known book and magazine publishers and was for six years international relations manager for Reuters' television news subsidiary.

He is an experienced commercial negotiator and advisor in public and private sector transactions, and a qualified mediator.

His work includes:

- Advising on a wide range of international trade, agency and competition issues;
- Drafting and negotiating supply agreements and terms of purchase, advising in connection with tender documents and requests for proposals;
- Advising on and negotiating service level agreements, project management, performance monitoring and service deductions;
- Drafting and negotiating supply and licensing agreements under the NHS IT procurement program;
- Drafting agreements for computer game software developers and licensing agreements for magazine and book publishers;
- Drafting and negotiating agreements for outsourced sales and administrative functions.

Michael has written several articles for publications in the fields of IT, IP and publishing including Copyright World, IT adviser and The Bookseller. He is a regular contributor to the media law column in The Guardian.

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